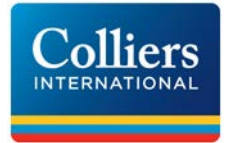




Philip Wurth

VICE PRESIDENT | OFFICE PROPERTIES



philip.wurth@colliers.com

EDUCATION AND QUALIFICATIONS

Arizona State University
Bachelor of Science
Accounting

AFFILIATIONS AND MEMBERSHIPS

Urban Land Institute (ULI)
East Valley Partnership

CONTACT DETAILS

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[www.colliers.com/
greaterphoenix](http://www.colliers.com/greaterphoenix)

AREA OF EXPERTISE

Since joining Colliers International in 2009, Philip Wurth has established an important role as a Vice President at the Scottsdale office. With more than 14 years of experience and over 1,000 transactions completed, his nuanced knowledge of the East Valley submarkets has allowed countless clients to not only secure the right location for their investment, but also negotiate the maximum value for their property. Regularly recognized as one of the top brokers in Phoenix, his strategy has delivered portfolio gains to his clients through market highs and lows. At the foundation of every transaction he works hard to build a system of trust that international corporations, investors, and families rely upon to get the job done.

PROFESSIONAL ACCOMPLISHMENTS

- Completed more than 1,000 sale and lease transactions totaling more than one million square feet.
- 2015 – CCIM Completion Date
- 2014 – Ranked #1 in Sales at Colliers Scottsdale
- 2009-2012 – Ranked Top 3 in Sales at Colliers Scottsdale
- 2009 RED Award "Best Office Condo Project"
- 2008 – Ranked #1 in Sales at Logan Commercial Advisors
- 2007 – Ranked #1 in Sales at Logan Commercial Advisors
- 2006 – Ranked #2 in Sales at Logan Commercial Advisors
- 2004 – Ranked #1 in Sales at Logan Commercial Advisors

BUSINESS BACKGROUND

Prior to joining Colliers, Phil was a vice president at Sperry Van Ness, where he specialized in owner/developer representation, tenant representation and site selection services for small business commercial office space solutions. Phil began his real estate career at Logan Commercial in 2003, where his creative marketing efforts and grass roots approach to client contact generated over 200 sale and lease transactions totaling 550,000 square feet. He served on Logan's Broker Advisory Board, providing strategic direction and current market expertise.

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NOTABLE LANDLORD AND DEVELOPER CLIENT LIST

A & C Properties	Banfield Properties
Cavan Commercial	Champion Partners
Reliance Management	Atlantic National Trust
Hamilton Vance Partners	Investment Equity Development
Reliance Management	PFG
REEB Group	CIT Small Business Lending
Safabest	Stave Properties
Bank of America	Voit Development

NOTABLE TRANSACTIONS AND SIGNIFICANT LISTINGS – EAST VALLEY

American Canadian Real Estate – Land Sale – \$11,712,088
San Tan Learning Center – Lease Consideration - \$5,033,538
PFG Construction – Land Sale - \$1,764,163
Dr. Habib Kahn – Office Purchase - \$1,051,935
Hamilton Vance – Office Purchase - \$1,479,000
Dr. Dan Pirotte – Office Purchase - \$1,252,178
Lancaster Development – Office Purchase - \$1,458,770
Crosswalk Christian Church – Office Purchase - \$1,150,000

16277 N. Greenway-Hayden	69,850 SF	Scottsdale
Chandler Gateway Office Park	60,214 SF	Chandler
Copper Point Business Park	98,000 SF	Gilbert
Court at the Commons	57,600 SF	Mesa
Crismon Gateway	140,000 SF	Mesa
Echo Executive Park	39,903 SF	Scottsdale
Gold Dust Corporate Center	31,800 SF	Scottsdale
Grand Canyon Financial	29,530 SF	Scottsdale
Higley Park Commons	83,000 SF	Gilbert
Los Alamos Plaza	21,456 SF	Scottsdale
Marketplace Commons	51,500 SF	Chandler
McCormick Ranch Office Plaza	29,530 SF	Scottsdale
McQueen Professional Plaza	45,800 SF	Gilbert
Mesa Office Suites	54,000 SF	Mesa
Offices at Parkwood Ranch	62,375 SF	Mesa
Plaza Leyenda	69,850 SF	Scottsdale
Promenade Commons	35,890 SF	Chandler
Raintree Crossing	75,546 SF	Scottsdale
Santan Crossings	69,484 SF	Mesa
The Offices at Johnson Ranch	62,655 SF	Pinal County
The Presidio	86,300 SF	Chandler
Warner Plaza	60,513 SF	Gilbert