



COLLIERS INTERNATIONAL

Brokerage Services

ABOUT COLLIERS INTERNATIONAL

Colliers International is a leader in global real estate services, defined by our spirit of enterprise. Our mission and passion is to provide our clients with the best possible real estate solutions, leveraging local flexibility on a global platform. We provide a wealth of knowledge by combining market expertise with top professionals and advanced technological tools.

BROKERAGE

A commercial real estate lease or sale is often a landmark event, and an opportunity to further advance your business. We recognize that exceptional results require more than just transactional expertise. To guide our clients through every step, we've built an integrated platform of complementary services to achieve your business goals.

LANDLORD LEASING TEAMS:

- › Identify competitive advantages and opportunities for improvement.
- › Create a specific go-to-market strategy tailored to your business needs.
- › Apply best-in-class marketing tools to segmented target groups, generating strong interest and feedback.

TENANT REPRESENTATION TEAMS:

- › Form strategies to meet current and future needs.
- › Provide market conditions and trends analysis.
- › Identify potential hurdles and top tenant mistakes for minimal disruptions.

SALES TEAMS:

- › Deliver valuation, property and project management to optimize your building's position for sale.
- › Provide marketing technology tools to create a competitive bidding environment.
- › Advise throughout negotiating process to ensure optimal price.

SERVICES

- › Asset Resolution
- › Build-to-Suit
- › Business Unit Analysis/ Workplace Design
- › Construction and Maintenance Supervision
- › Dispositions and Subleases
- › Employee Surveys
- › Facility Relocations and Acquisitions
- › In-Depth Location Analysis
- › Lease and Operating Cost Audits
- › Lease Negotiation and Renewal
- › Space Expansion and Consolidation
- › Supplier/Employee Mapping
- › Sustainable Building Practice/ LEED® certification
- › Industry specializations through National Practice Groups



› To learn more, scan this with a QR code reader or visit:
www.colliers.com/brokerage



Accelerating success.

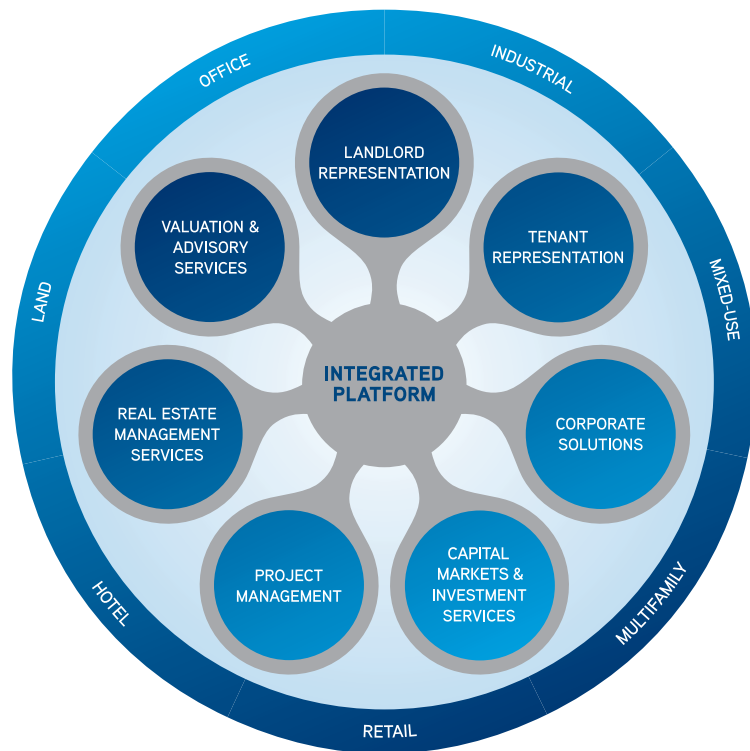
Colliers Service Lines

OUR GLOBAL PLATFORM IN YOUR MARKET

We offer a complete range of services to owners, investors and occupiers on a local, regional, national and international basis. The foundation of our service is the strength and depth of our local specialists. Our clients depend on our ability to draw on years of direct local market experience.

In addition to these sectors, we provide our clients with a deep level of knowledge in specialized industries and product types, such as law, technical facilities, and health care.

COLLIERS SERVICE LINES



What does leadership look like?

> Scan this with a QR code reader to view a video of our 2013 results. Wi-Fi connection recommended.



**485 offices in
63 countries**

- **US \$2.1 billion** in annual revenue
- **15,800** professionals and staff
- **1.46 billion*** square feet under management
- **\$75 billion USD** in total transaction value

*Square footage includes office, industrial and retail property under management. Residential property is excluded from this total. All statistics are for 2013.



WORLD GREEN BUILDING COUNCIL

Founding member of the World Green Building Council



Member of World Economic Forum



Named Top 100 service provider more times than any other real estate firm



The second-most-recognized commercial real-estate brand (2014 LIPSEY SURVEY)



Accelerating success.